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30 High Growth InsurTech Companies

Based on Synaptic Growth Index, a composite score of multiple performance metrics



September 2021

Top 30 High Growth InsurTech Companies

Company Details									Employee Count			Website Traffic	
Name	Website	Founded Year	Headquarters	Total Funding (\$M) Description	Investors	Last Funding Round	Synaptic Growth Index	Jul-21	6M Growth (%)	YoY Growth (%)	Jul-21	6M Growth (%)	YoY Growth (%)
Azos	azos.com.br	2020	Brazil	Azos is an insurtech firm that offers personalized insurance services.	Kaszek, MAYA Capital, Propel Venture Partners	Seed	Rapid Growth	35	133%	600%	4	-	-
180 Insurance	180s.com.br	2020	Brazil	180° is an InsurTech company that provides an insurance-as-a-service business model.	Canary, Dragoneer Investment Group, Rainfall Ventures, 8VC, Quartz, Norte Ventures	Seed	Rapid Growth	33	267%	-	5	-	-
Better	better.com	2016	United States	Better.com is a homeownership journey platform 905 that utilizes technology to change the way people buy and own a home.	SoftBank Vision Fund, Goldman Sachs, L Catterton, 9Yards Capital, IA Ventures, 1/0 Capital, Citi, HOOPP, KCK	Series D	Rapid Growth	6965	41%	145%	73	-15%	80%
Circulo Health	circulohealth.com	2020	United States	Circulo Health is a Medicaid insurance company of the future, providing tech-enabled care to the sickest and poorest populations.	f SVB Capital, Drive Capital, Oak HC/FT, General Catalyst	Series A	Rapid Growth	54	>999%	>999%	5	>999%	-
Justos	justos.com	2020	Brazil	Justos is an intelligent insurance startup that 3 makes use of technology and AI to enhance the customer experience.	big_bets, Kaszek	Seed	Rapid Growth	32	220%	700%	-	-	-
EasyHealth	joineasyhealth.com	-	United States	 We are on a mission to improve health options and outcomes for more than 60 million Medicare-eligible Americans. 	Healthy Ventures	Series A	Rapid Growth	78	56%	225%	6	-	-
Asistensi	asistensi.com	2020	Spain	Health insurance remittance that gives migrants a 14 better way to support the health of their families back home	Alma Mundi Ventures, Mountain Nazca 468 Capital	' Series A	Rapid Growth	64	78%	220%	1	-69%	-
Even Healthcare	even.in	2020	India	Even is a health-tech company and healthcare provider that partners directly with the top hospitals in the country.	Founders Fund, Khosla Ventures, iSeed	Seed	Rapid Growth	10	400%	-	4	-	-
Plum	plumhq.com	2019	India	21 High quality health insurance and health benefits	Incubate Fund, Incubate Fund India, Surge, Tiger Global, Tanglin Venture Partners, Sequoia Capital, Meyer Keith	Series A	Fast Growth	60	140%	445%	9	40%	91%
Extend	extend.com	2019	United States	Extend provides extended warranties as a service to merchants and innovates the broken customer experience associated with them.	GreatPoint Ventures, SoftBank Vision Fund, Lightbank, Meritech Capital Partners, PayPal Ventures, 10X Capital	Series C	Fast Growth	233	94%	224%	16	60%	129%
Betterfly	gobetterfly.com	2018	Chile	Betterfly is a purpose-driven benefits platform tha 78 rewards healthy habits with charitable donations and no-cost life insurance coverage.	t QED Investors, Alaya Capital, SOFTBANI Latin America Ventures, Grupo Prisma, Albatross Capital		Fast Growth	148	106%	270%	10	-	-
Coterie Insurance	coterieinsurance.com	2018	United States	Coterie Insurance is an insurtech company that provides an API-based approach to commercial insurance.	RPM Ventures, Intact Ventures, Greenlight Reinsurance, Intercept Ventures, Allos Ventures	Series A	Fast Growth	95	64%	313%	4	-12%	-12%
Sidecar Health	sidecarhealth.com	2018	United States	Sidecar Health is an insurtech company that provides a personalized health insurance platform	Drive Capital, Tiger Global, GreatPoint Ventures, Morpheus Ventures, Cathay Innovation, Comcast Ventures	Series C	Fast Growth	127	76%	170%	7	48%	46%
MotoRefi	motorefi.com	2016	United States	MotoRefi is a mission-based FinTech startup that uses technology to help car owners save money and time.	Goldman Sachs, Accomplice, Motley Fool Ventures, Moderne Ventures, Link Ventures, CMFG Ventures	Series B	Fast Growth	179	69%	167%	6	-6%	52%
AgentSync	agentsync.io	2018	United States	AgentSync is a Producer Management Platform 36 used for broker onboarding, licensing, and compliance requirements.	Caffeinated Capital, Craft Ventures, Operator Collective, Nine Four Ventures, SciFi VC	Series A	Fast Growth	71	97%	318%	5	24%	49%

Disclaimers

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Top 30 High Growth InsurTech Companies

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Openly	openly.com	2017	United States	Openly is an insurance company that specializes in premium home insurance sold through independent agents.	Techstars, Advance Venture Partners, Gradient Ventures, PJC, Obvious Ventures, Greenlight Reinsurance	Series B	Fast Growth	103	98%	222%	5	32%	29%	
Apollo Insurance Solutions	apollocover.com	2018	Canada	Apollo Insurance is an online insurance company designed to help brokers to instantly transact insurance online.	Liberty Mutual Insurance, TRISURA, Gravitas Securities	Series A	Fast Growth	72	118%	380%	5	14%	-	
Mulberry	getmulberry.com	2018	United States	Mulberry is a developer of personalized product 13 protection solutions used to help brands unlock additional revenue.	Entrepreneurs Roundtable Accelerator, Founder Collective, Pace Capital, Commerce Ventures, Quiet Capital	Series A	Fast Growth	70	63%	169%	27	84%	576%	
Asteya	asteya.world	2020	United States	10 Asteya operates as an income insurance startup.	I2BF Global Ventures, Atrum, Cap- Meridian Ventures, Capital Factory	Series A	Fast Growth	35	40%	289%	4	-	-	
Connie Health	conniehealth.com	2019	United States	Connie Health empowers older Americans to make confident, worry-free healthcare decisions.	J-Ventures, Pitango Venture Capital, Dynamic Loop Capital, Khosla Ventures, Abstract Ventures	, Series A	Fast Growth	36	227%	260%	8	-	-	
Archipelago Analytics	onarchipelago.com	2018	United States	Archipelago uses AI to digitize risk for large owners of commercial property to increase their resiliency and lower their cost of risk.	Canaan Partners, Ignition Partners, Scale Venture Partners, Zigg Capital, Stone Point Capital, Prologis Ventures	Series B	Fast Growth	112	53%	104%	5	-	71%	
Nova Benefits	getnovaapp.com	2020	India	Nova Benefits operates as a B2B health insurance platform.	Multiply Ventures, Titan Capital, Better Capital, SIG, BVP	Series A	Fast Growth	53	179%	960%	3	53%	2%	
Coverance	coveranceis.com	2017	United States	Coverance is to help seniors get affordable high- quality Medicare Insurance that perfectly fits their needs.	Strandview Capital, CUNA Mutual Group	Series B	Fast Growth	74	54%	147%	5	-4%	43%	
Jerry	getjerry.com	2017	United States	Jerry is an AI, ML, and bot-powered car ownership app that saves customers time and money on car expenses.		Series C	Fast Growth	143	68%	131%	6	-13%	33%	
Marshmallow	marshmallow.com	2017	United Kingdom	Marshmallow is a full-stack insurance carrier driven by technology.	Investec, Passion Capital, Outrun Ventures, Future Fifty	Series A	Fast Growth	142	54%	129%	6	-69%	83%	
Corvus	corvusinsurance.com	2017	United States	Corvus Insurance provides AI-driven commercial 161 insurance that allows brokers and policyholders to predict and prevent risk.	Bain Capital Ventures, .406 Ventures, Telstra Ventures, Insight Partners, FinTLV Ventures, Aquiline Technology	Series C	Fast Growth	196	45%	109%	5	11%	-	
Zego	zego.com	2016	United Kingdom	Zego is a commercial motor insurance provider that powers opportunities for businesses to self- employed drivers and riders.	LocalGlobe, Balderton Capital, Target Global, DST Global, General Catalyst, Isfield Investments, Upscale	Series C	Fast Growth	346	54%	102%	3	-33%	-33%	
Next Insurance	nextinsurance.com	2016	United States	Next Insurance is an online-based insurance company for entrepreneurs and small businesses.	Ribbit, Redpoint, Battery Ventures, TLV Partners, Zeev Ventures, Munich Re Ventures, CapitalG, FinTLV Ventures	Series E	Fast Growth	586	37%	73%	22	13%	43%	
Bestow	bestow.com	2016	United States	Bestow is an insurance technology company offering term life insurance that is accessible and affordable to families.	New Enterprise Associates, Valar Ventures, Core Innovation Capital, 8VC, Breyer Capital	Series C	Fast Growth	166	22%	58%	12	-3%	49%	
Kover.ai	kover.ai	2019	United States	Kover is building a new category of insurance that gives people peace of mind over everyday activities (instead of rare catastrophes).	West Loop Ventures, Afore Capital, Techstars Ventures, Foundation Capital, MetLife Digital Accelerator	Seed	Fast Growth	36	89%	157%	7	-16%	38%	

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Brazil

Founded in 2020

\$2.3M

Azos is an insurtech firm that offers personalized insurance services.

Team Details

Rafael Cló: Former Head of retail analytics at The Kraft
Heinz Company | MBA - Stanford University

Renato Farias: Former Head of International operations at

DogHero | MBA - Stanford University

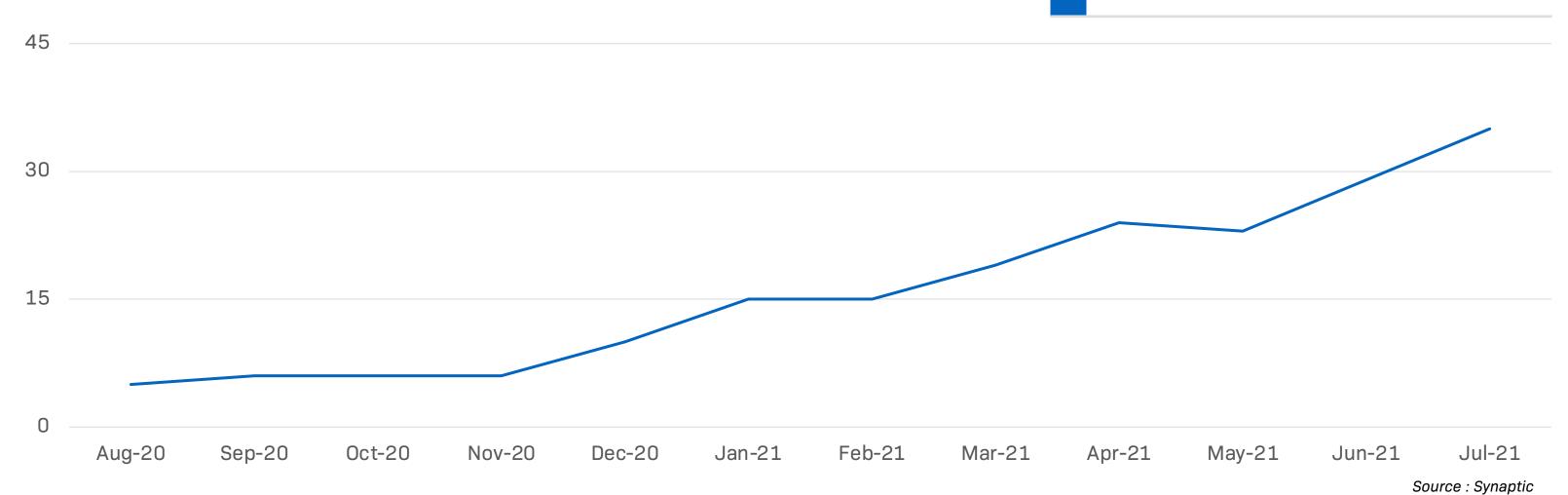
<u>Bernardo Correa Ribeiro</u> – ex-BeerorCoffee, Burger King & DHL

Notable Investors

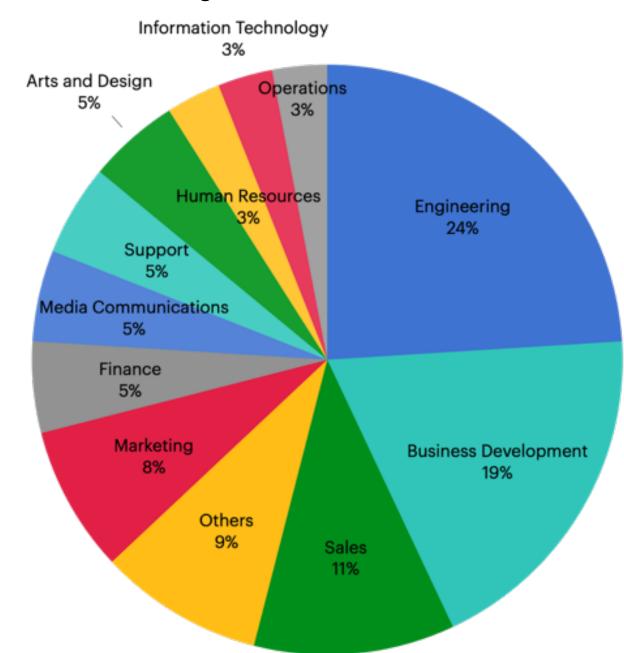
Kaszek, MAYA Capital, Propel Venture Partners

Employee Count





Employee Distribution by Function (Aug 21)





Brazil

Founded in 2020

\$8.2M

180° is an InsurTech company that provides an insurance-asa-service business model.

Team Details

Mauro Levi D'Ancona: Ex-Nubank, Patria Credit Solutions,
Olimpia Partners | Harvard University

Alex Körner: Former Head of Insurance at Banco Santander

| Former Chairman – Business Intelligence Committee at

CNSEG- National Confederation of Insurance in Brazil

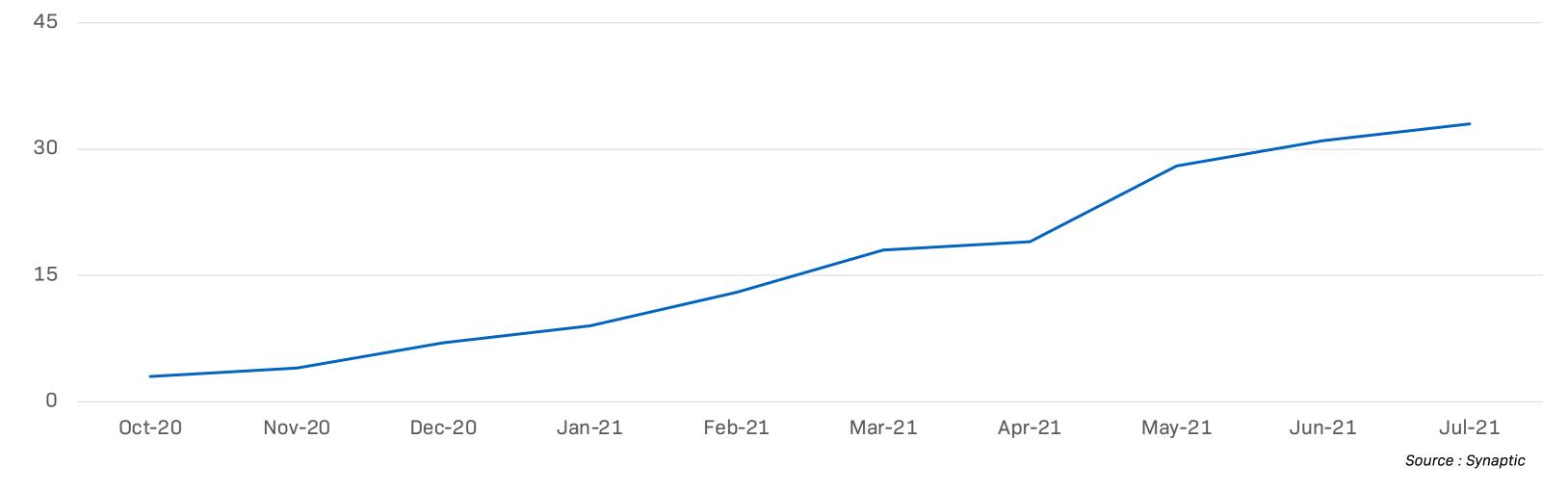
Franco Lamping – ex-Nubank

Notable Investors

Canary, Dragoneer Investment Group, Rainfall Ventures, 8VC, Quartz, Norte Ventures

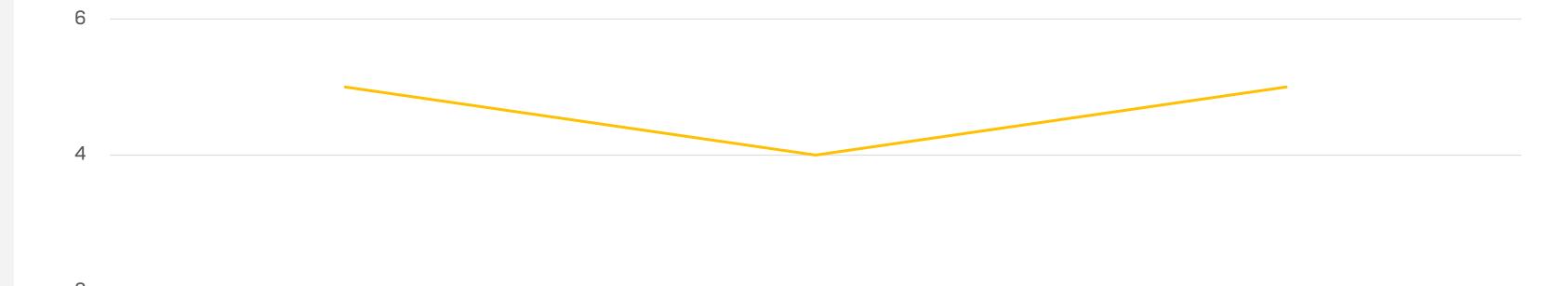
Employee Count





Website Traffic¹







¹ Website Traffic is measured by Alexa Reach per million which is the number of people visiting the website on a daily basis out of 1 million people (chosen from a larger sample set).



Founded in 2020

\$50.0M

Circulo Health is a Medicaid insurance company of the future, providing tech-enabled care to the sickest and poorest populations.

Team Details

Sean Lane: CEO Olive | Former Intelligence Officer at NSA

Jeff Grahling: Former CEO at Centene Corporation, VP at

Emblem Health, VP at WellPoint | MBA - Harvard Business

School

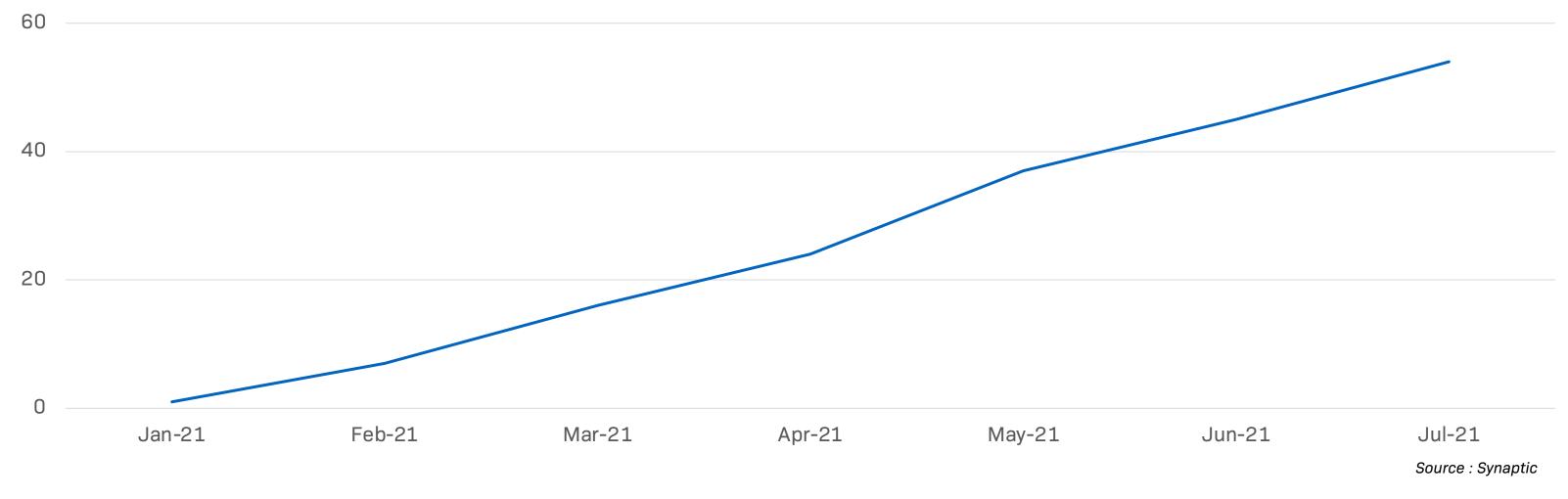
Mike Renn: ex-MGM Resorts International, Uber, Deloitte

Notable Investors

SVB Capital, Drive Capital, Oak HC/FT, General Catalyst

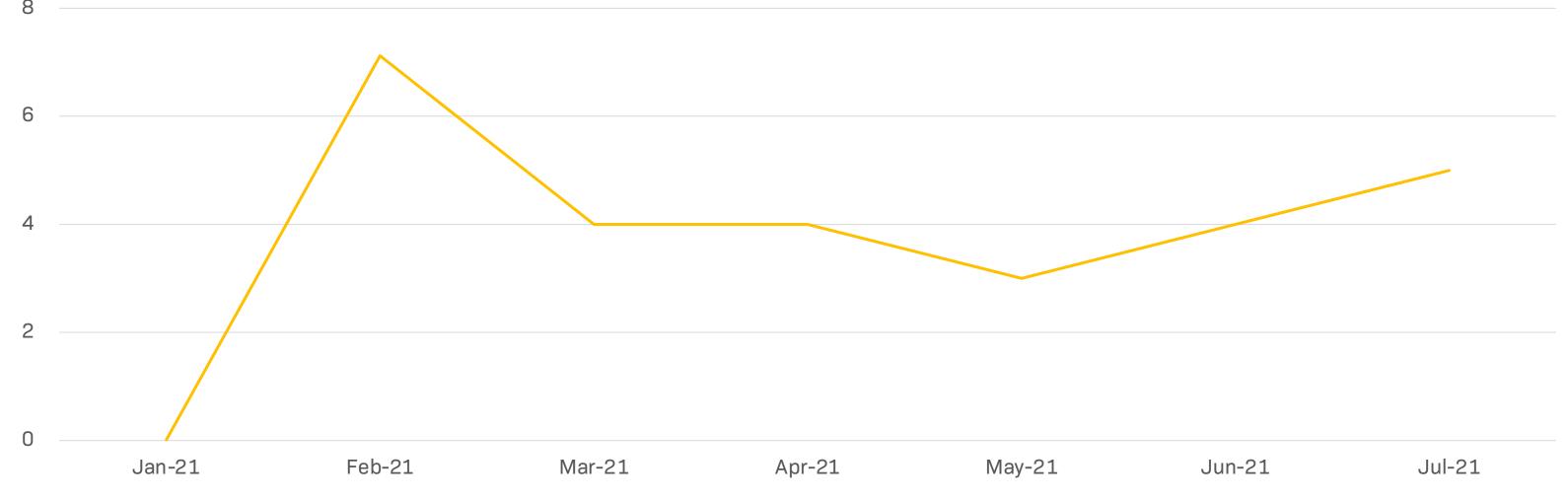
Employee Count





Website Traffic¹





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Brazil

Founded in 2020

\$2.8M

Justos is an intelligent insurance startup that makes use of technology and AI to enhance the customer experience.

Team Details

Antonio Molins: Ex-Clarity AI, Netflix, Airbnb, Goldman

Sachs | MS & PhD- MIT

<u>Dhaval Chadha</u>: Former CEO Vivo, ex-ClassPass, Vox Capital,

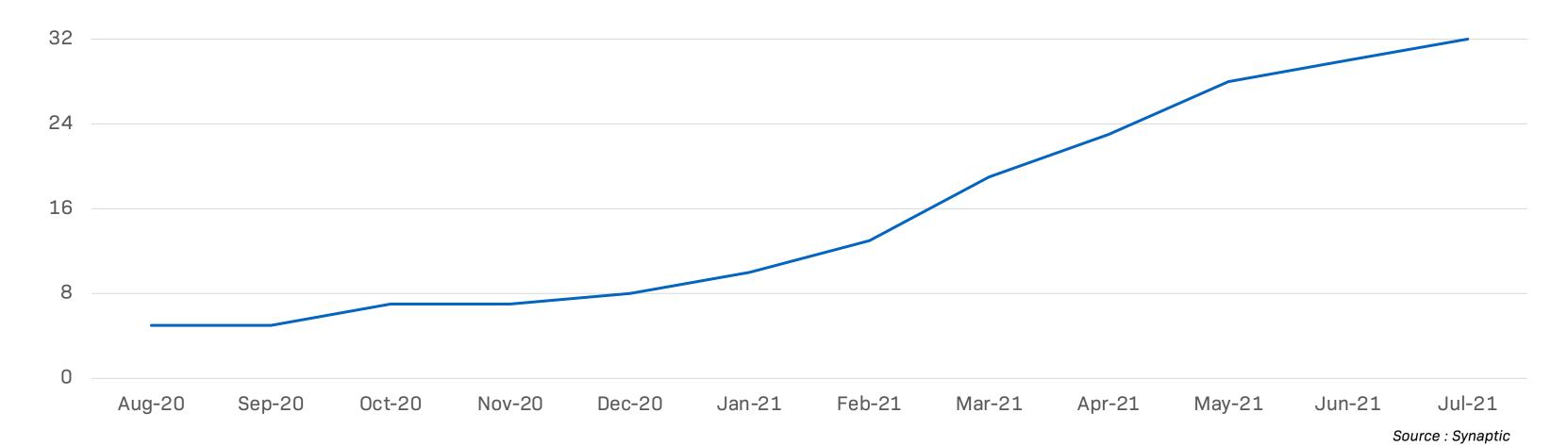
Recode | BA-Harvard University

Notable Investors

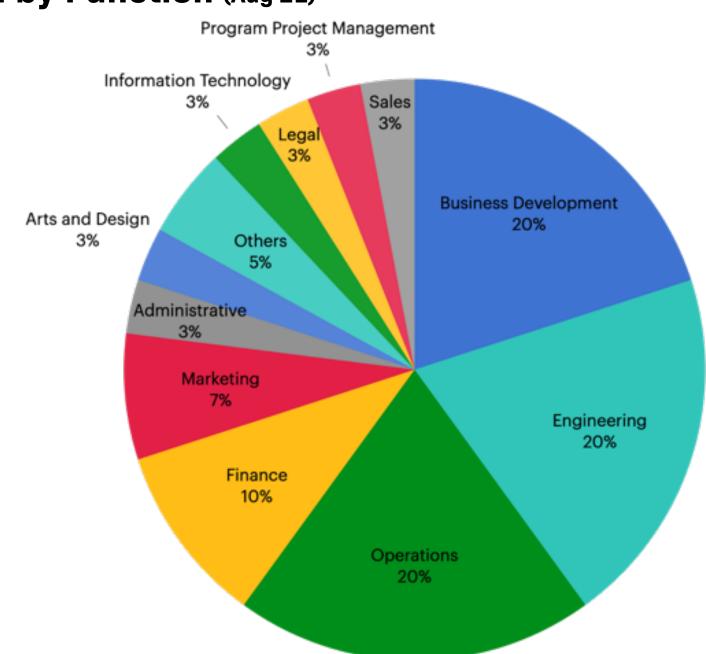
big_bets, Kaszek

Employee Count





Employee Distribution by Function (Aug 21)





EasyHealth is on a mission to improve health options and outcomes for more than 60 million Medicare-eligible Americans.

Team Details

<u>David Duel</u>: Multiple ventures- Zentap, Social Native, Urban Blox, ReGreen Inc.

Kyle James: Former founder of WealthHunters and Co-

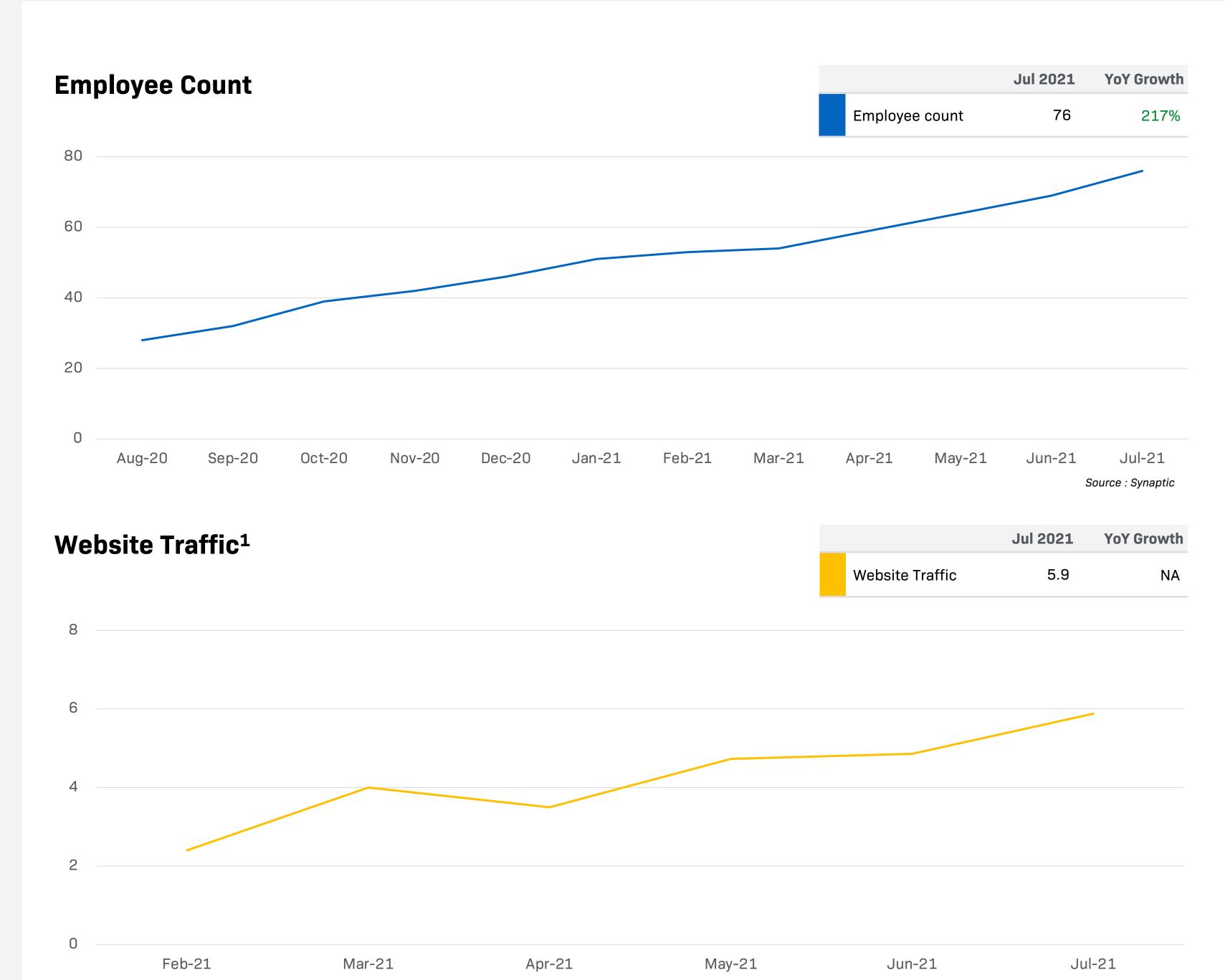
founder of Zentap

Alexander Labib: ex-eHealth, Fundbox, Amazon, JP Morgan

Chase & Co.

Notable Investors

Healthy Ventures



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Chile

Founded in 2018

\$78.0M

Betterfly is a purpose-driven benefits platform that rewards healthy habits with charitable donations and no-cost life insurance coverage.

Team Details

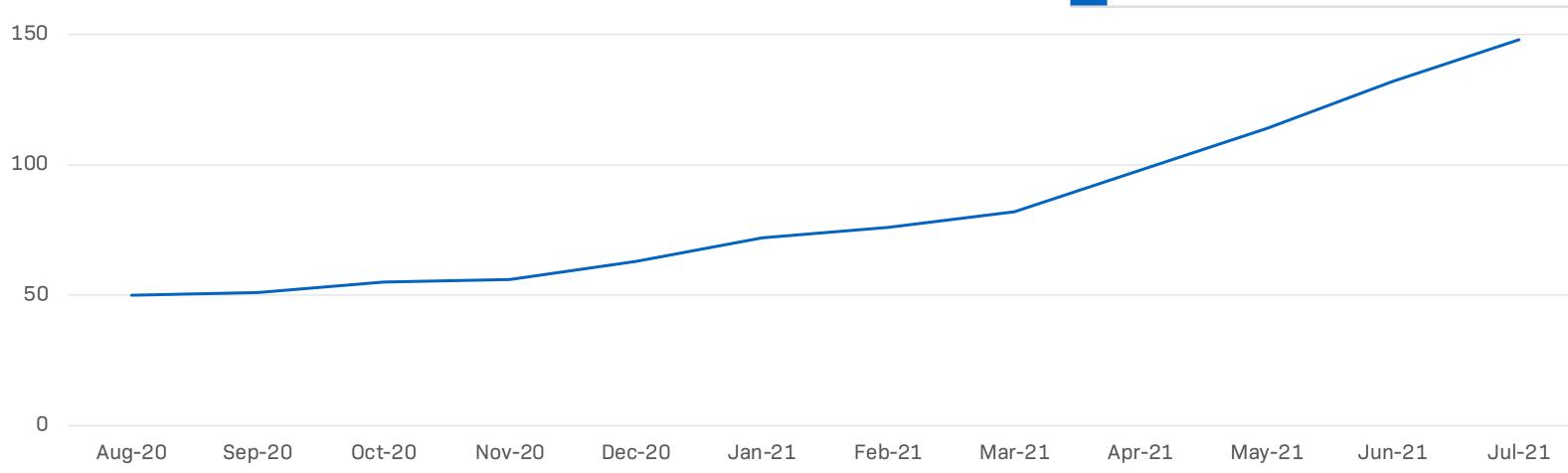
Eduardo della Maggiora: Former VP J.P. Morgan, FormerCEO Santiago 2023 | Stanford UniversityCristóbal della Maggiora: ex-J.P.Morgan, SoluNova SpA

Notable Investors

QED Investors, Alaya Capital, SOFTBANK Latin America Ventures, Grupo Prisma, Albatross Capital

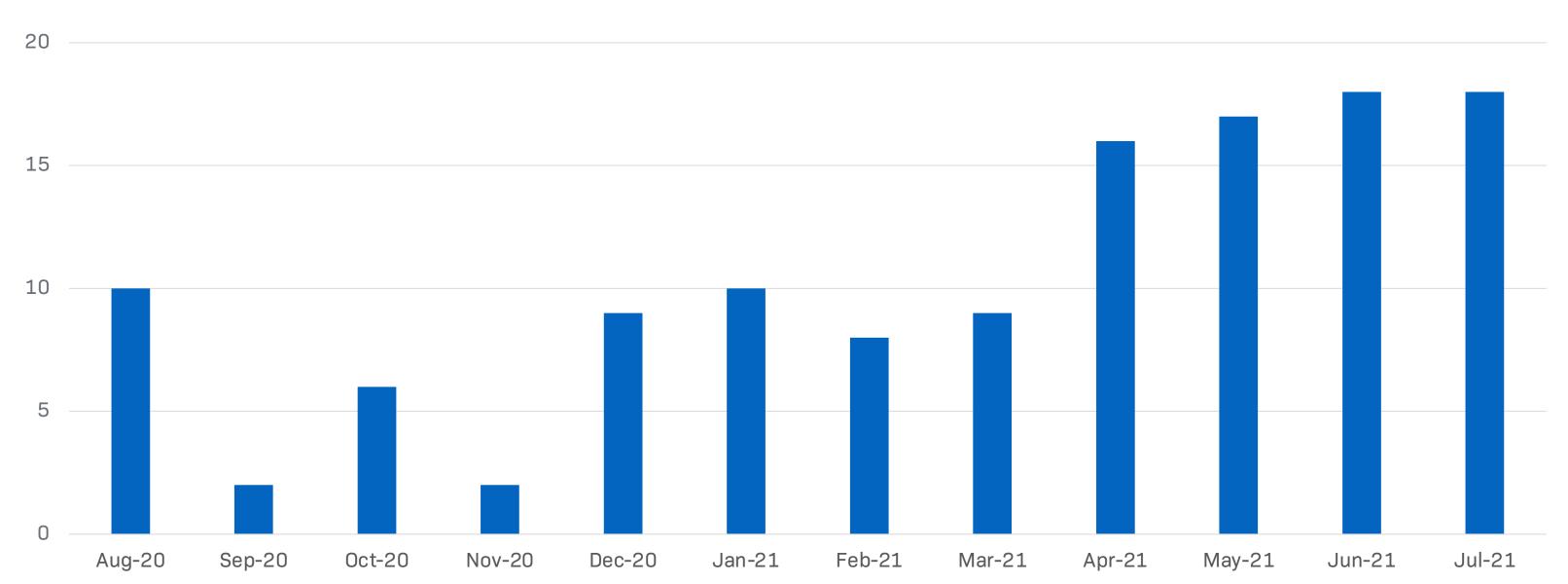






Source : Synaptic

New Hires



Source : Synaptic



Spain

Founded in 2020

\$14.0M

Health insurance remittance that gives migrants a better way to support the health of their families back home

Team Details

<u>Armando Baquero Ponte</u>: Former EVP at Banco Santander,
Multiple ventures-FAMAEX, Aguaencajamejor | MBA INSEAD

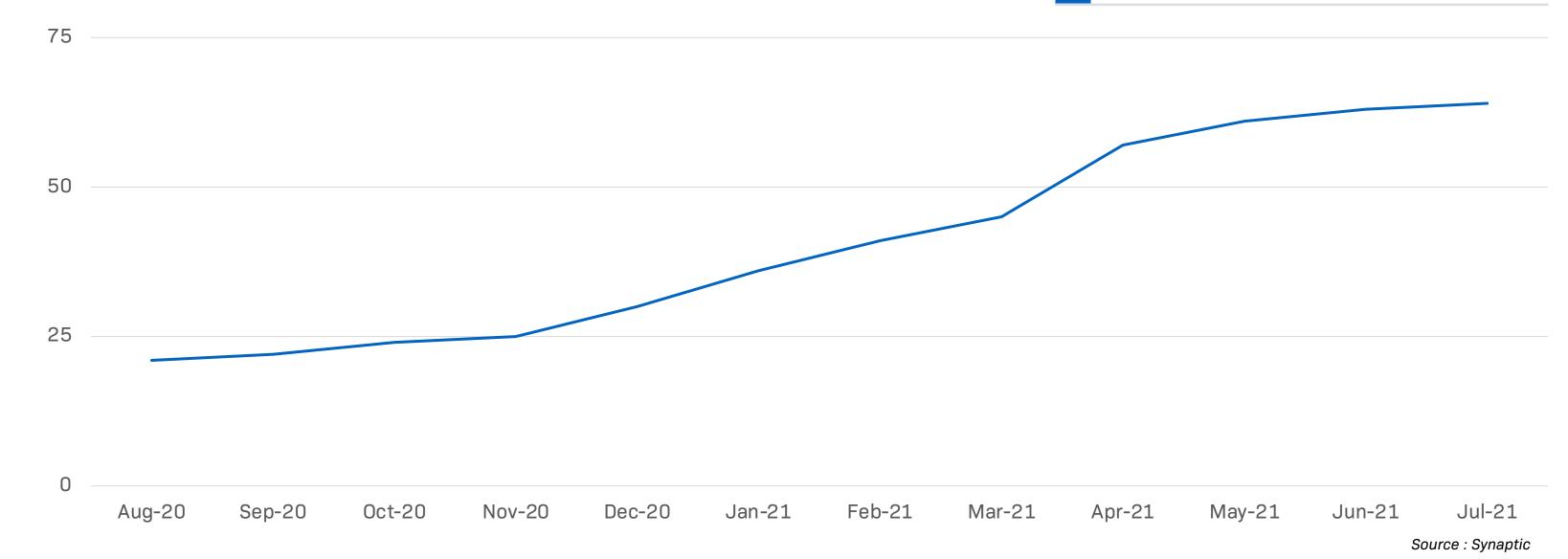
Andres Simon Gonzalez-Silen: CEO at Grupo Venemergencia

Notable Investors

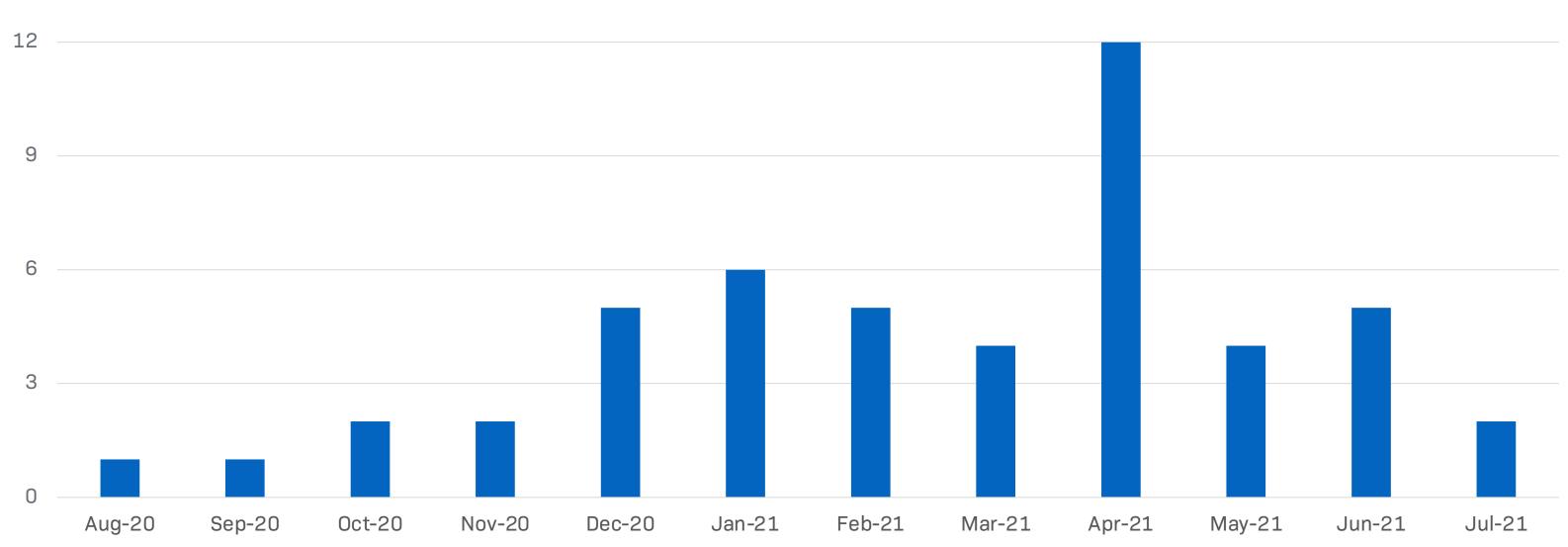
Alma Mundi Ventures, Mountain Nazca, 468 Capital

Employee Count





New Hires



Source : Synaptic



India

Founded in 2020

\$5.0M

Even is a health-tech company and healthcare provider that partners directly with the top hospitals in the country.

Team Details

Mayank Banerjee: Former Co-Founder at Compass News | University of Oxford

Matilde Giglio: Former Co-Founder at Compass News,
Investor in Voosh, Treecard, Karbon Card, Kuula TV | London
School of Economics

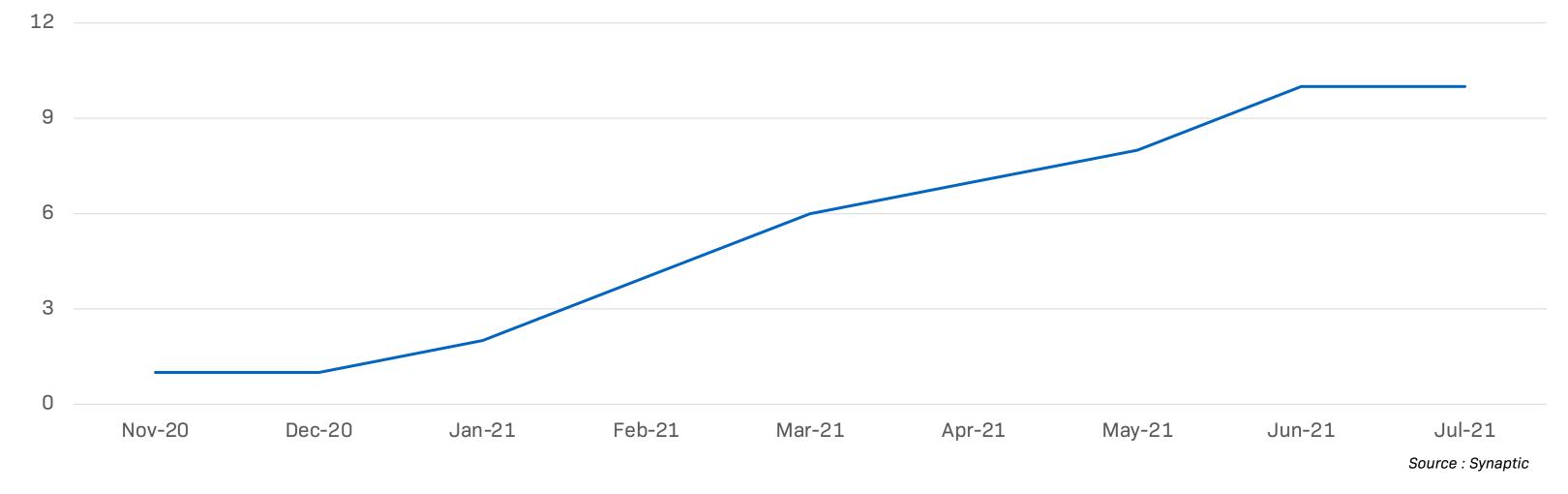
<u>Alessandro Davide Ialongo</u>: PhD Machine Learning – University of Cambridge

Notable Investors

Founders Fund, Khosla Ventures, iSeed

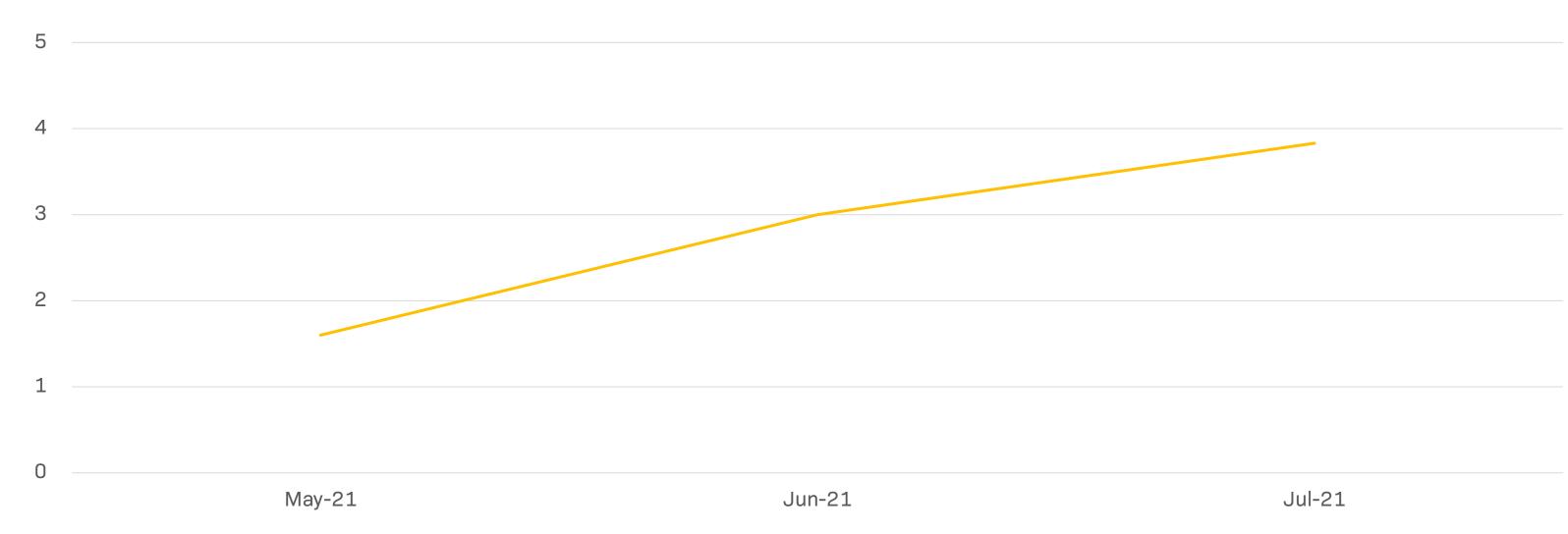
Employee Count





Website Traffic¹





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India

Founded in 2019

\$20.6M

High quality health insurance and health benefits

Team Details

Saurabh Arora: Multiple ventures- Startereum, Airwoot,
Filterly | DTU-Technical University of Denmark

Abhishek Poddar: Former Chief Product Officer – HyperTrack,
Ex- Google, Digit, McKinsey & Company | MBA - Stanford

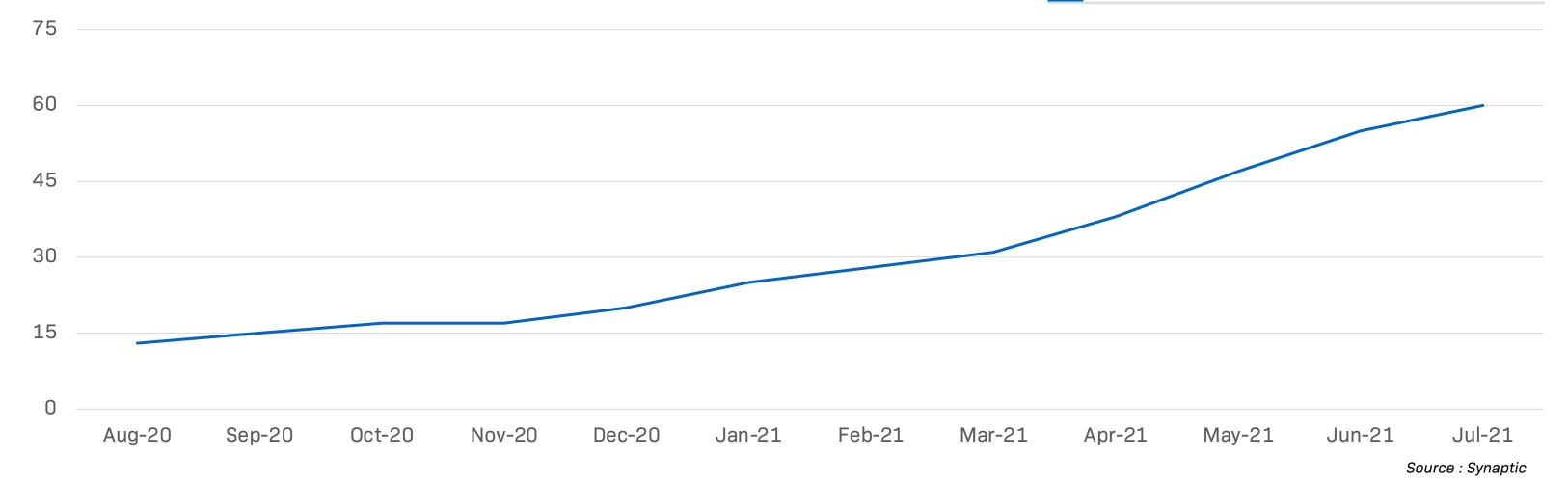
Graduate School of Business

Notable Investors

Incubate Fund, Incubate Fund India, Surge, Tiger Global, Tanglin Venture Partners, Sequoia Capital, Meyer Keith

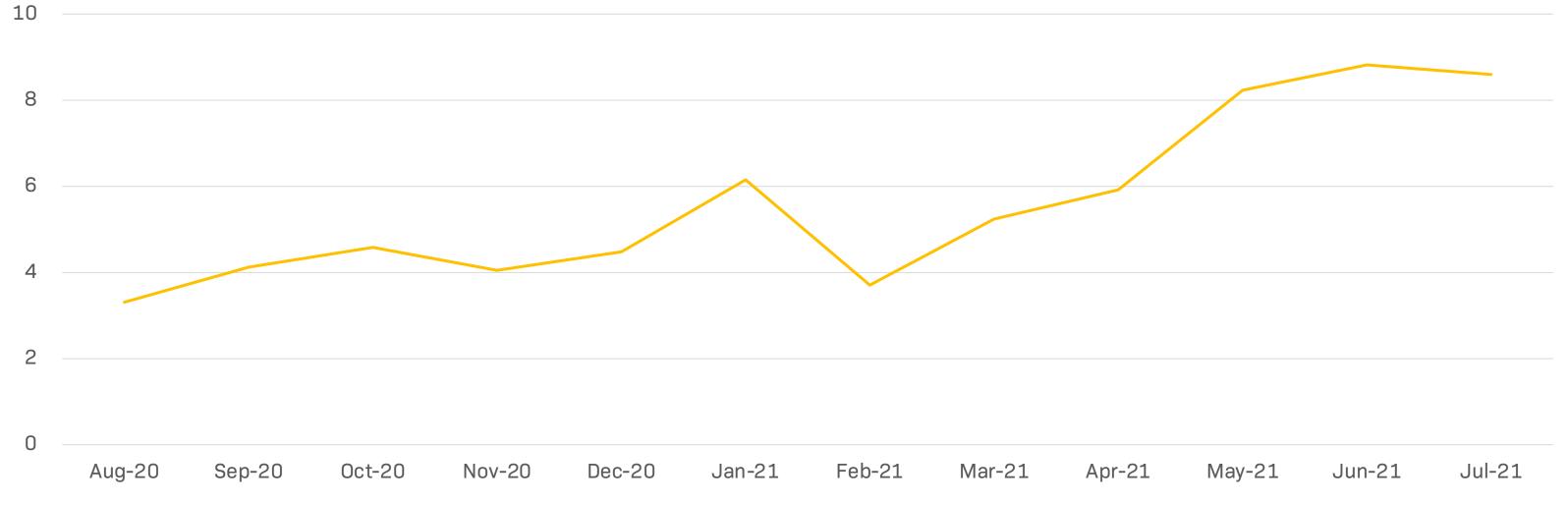
Employee Count





Website Traffic¹





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Founded in 2019

\$320.4M

Extend provides extended warranties as a service to merchants and innovates the broken customer experience associated with them.

Team Details

Woodrow Levin: Multiple ventures- 3.0 Capital, Estate
Assist, BringIt, Riverbank Capital, InStadium | Ex-VP
DocuSign

Joe Moss: Former founder of Estate Assist (acquired by DocuSign) | MBA-University of California

Rohan Shah: ex-Shah Capital Partners, BCG Digital

Ventures, Accenture, Silicon Valley Bank | Stanford

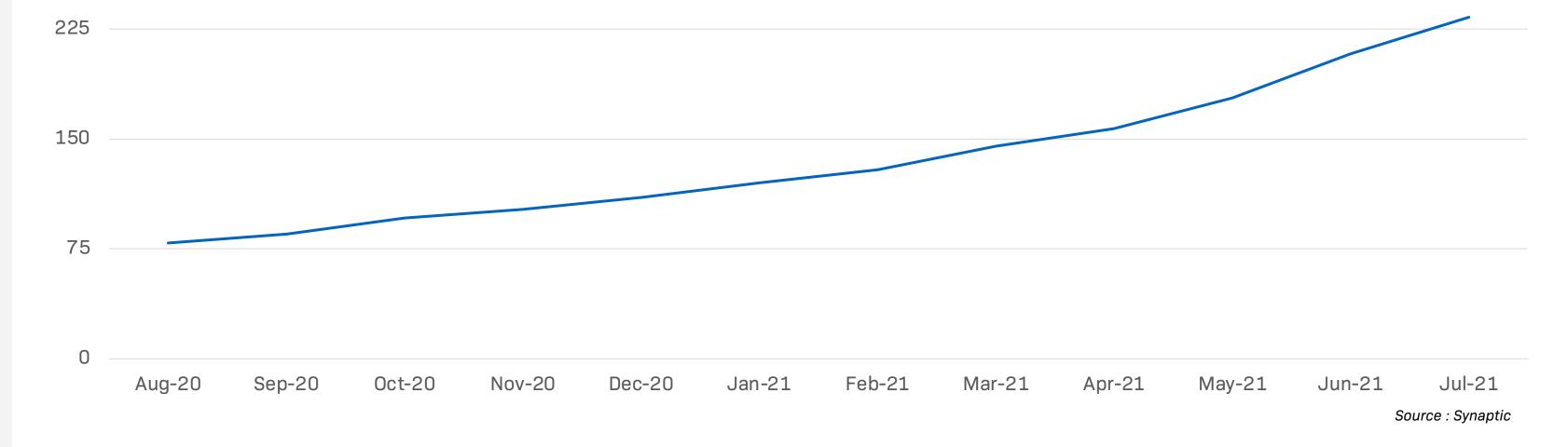
University

Notable Investors

GreatPoint Ventures, SoftBank Vision Fund, Lightbank, Meritech Capital Partners, PayPal Ventures, 10X Capital

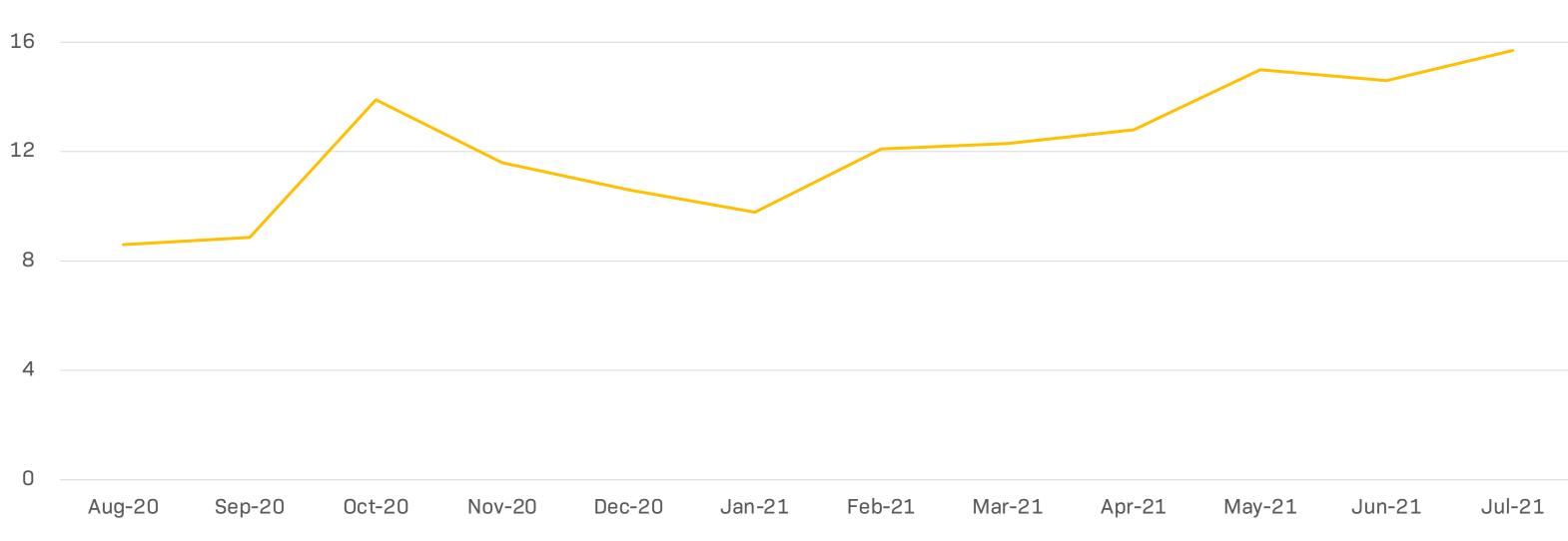




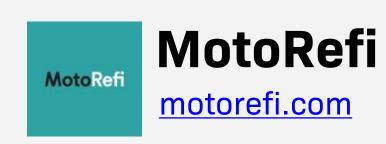


Website Traffic¹





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Founded in 2016

\$69.1M

MotoRefi is a mission-based FinTech startup that uses technology to help car owners save money and time.

Team Details

Kevin Bennett: Former founder of Homezen (acquired by Breakout Capital) | University of Virginia

Ken Goldberg: ex-CFO OpenMed, Rally Health | MBA
Cornell Johnson Graduate School of Management

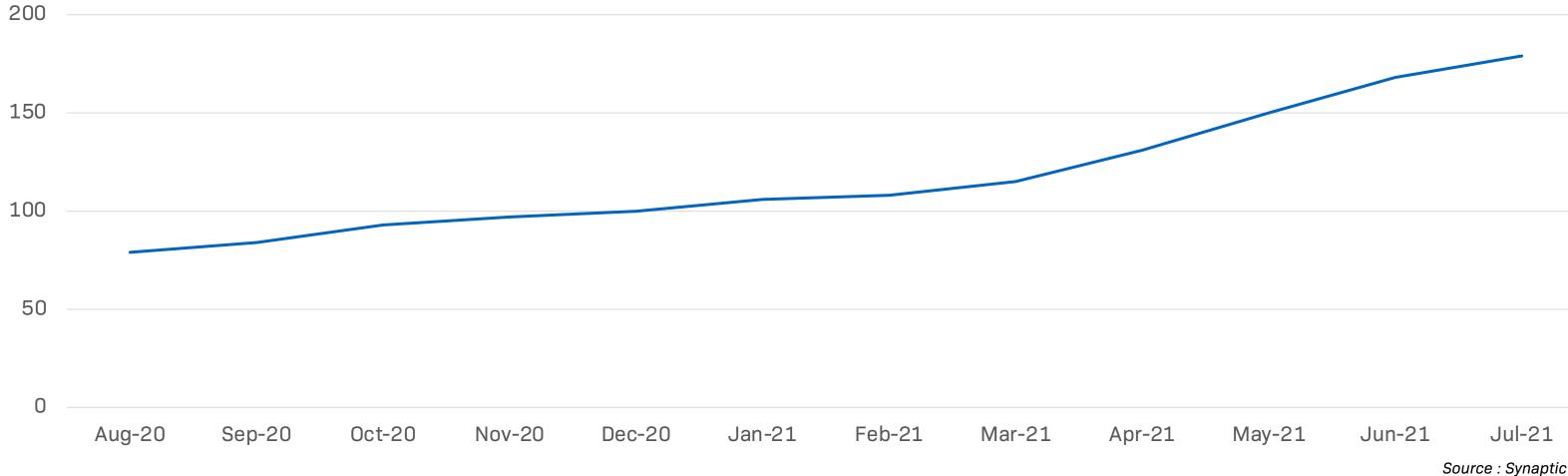
Eric Stradley: ex-Director of Brand Marketing at Uber |

Rhodes College

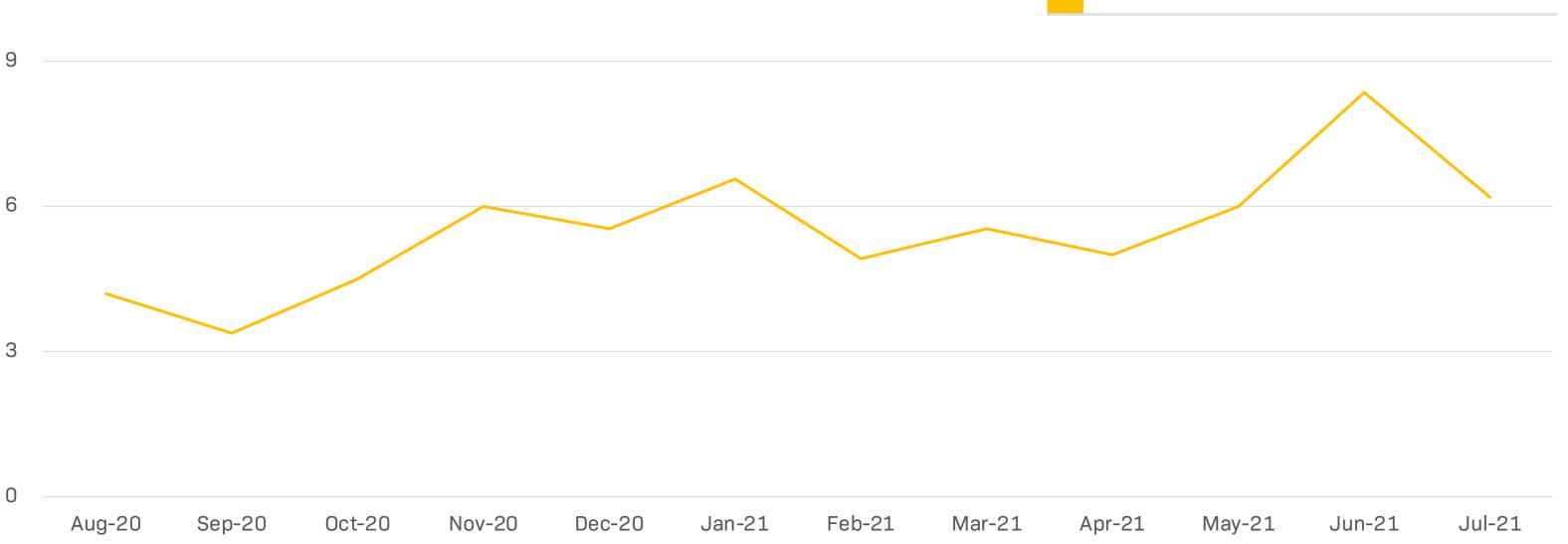
Notable Investors

Goldman Sachs, Accomplice, Motley Fool Ventures, Moderne Ventures, Link Ventures, CMFG Ventures

Employee Count Employee count







Source : Alexa

YoY Growth

167%

Jul 2021

179

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Founded in 2018

\$163.0M

Sidecar Health is an insurtech company that provides a personalized health insurance platform.

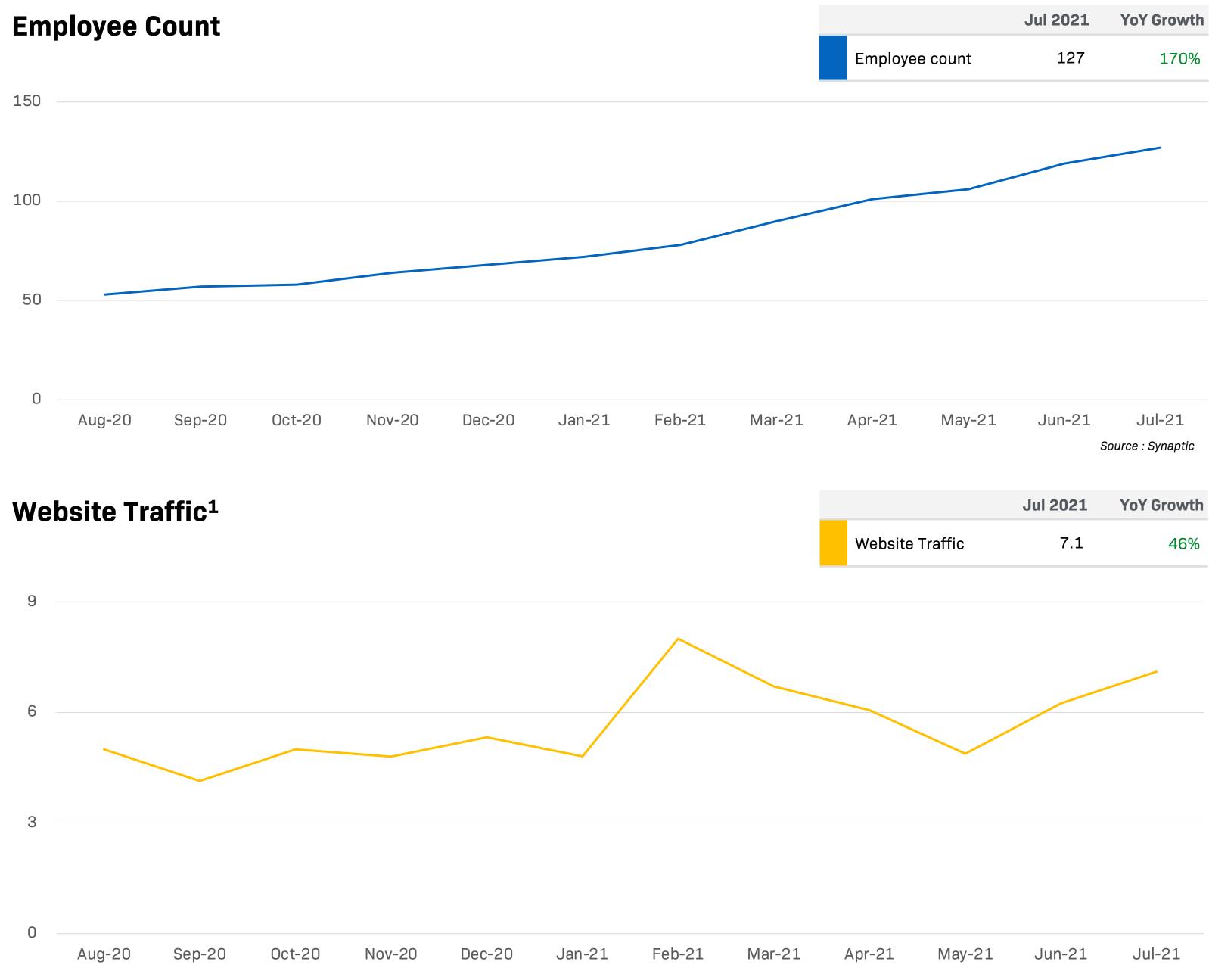
Team Details

Patrick Quigley: Former CEO of Katch LLC and
Healthplans.com | MBA- Wharton Business School

Veronica Osetinsky: ex-VP Operations at Katch LLC |
University of California

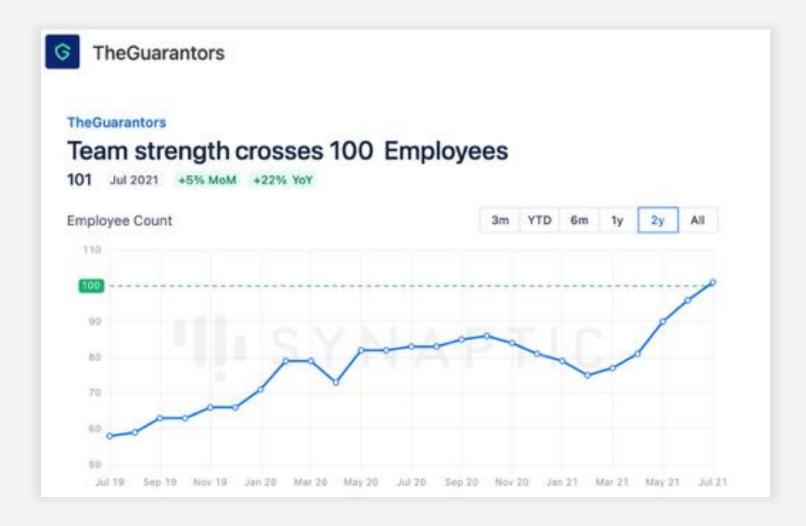
Notable Investors

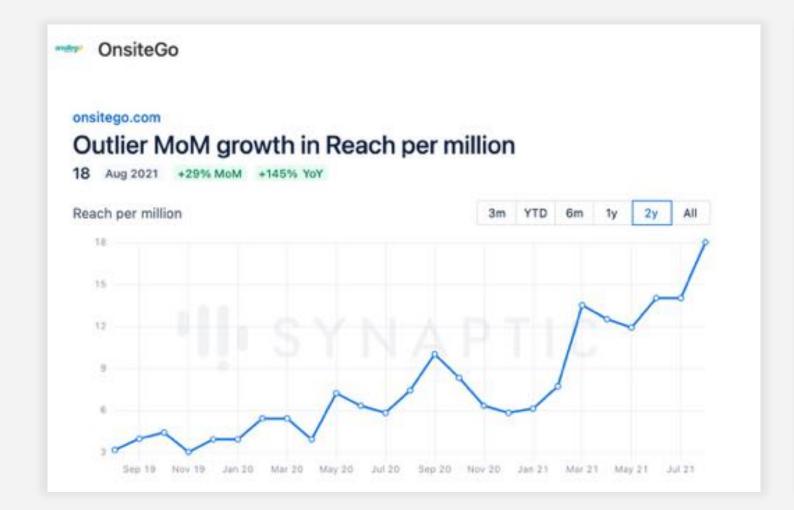
Drive Capital, Tiger Global Management, GreatPoint
Ventures, Morpheus Ventures, Cathay Innovation, Comcast
Ventures

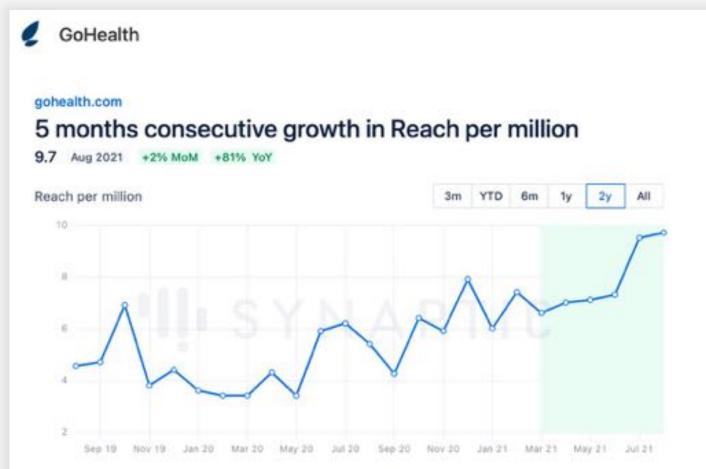


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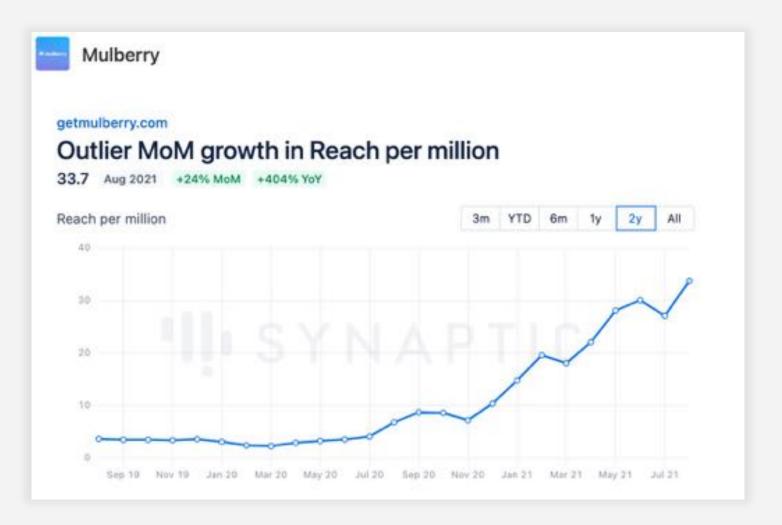
Synaptic Insights For Other InsurTech Companies











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About Synaptic

- At Synaptic, we want you to be at the forefront and find the companies changing the world. We track 100s of metrics across a spectrum of data sources for 216k+ companies to deliver the best insights.
- We are a next generation investment research
 platform. We ingest billions of data points from your
 favorite data sources and our own proprietary sources
 to help you identify the fastest-growing companies
 across different sectors, spot growth trends, track
 your portfolio companies and their competitors, and
 get market insights before they are a piece of common
 knowledge.

Contact us for more details

